

## Press Release

23 November 2007

### Handheld signs agreement with SJ

Handheld Scandinavia AB has signed an agreement with SJ (Swedish Rail) for delivery of mobile computers for all of SJ's train conductors. Handheld's new product M3 eTicket has been chosen by SJ to replace the present system for electronic ticket solution. Deliveries will start early 2008 under a 3-year agreement.

The agreement, which is one of Handheld's largest contracts so far, includes the new product M3 eTicket. M3 eTicket is a product specifically introduced for the public traffic sector, with a focus on mobility and the latest technological solutions. M3 eTicket is a mobile computer with a number of integrated applications such as Barcode reader, WLAN, Bluetooth, camera, smartcard reader and GSM/GPRS. With its durable design, the product can withstand falls from 1.5 meters and it is exceptionally flexible and light. With its IP64-rating, M3 eTicket withstands dust and water as well as external temperatures, from -20 °C up to +50 °C.

The solution which SJ has chosen is the result of collaboration between Handheld Scandinavia and Arcontia AB, who developed a mobile ticket system (e-Ticketing) for public transport. The application is based on Handheld's durable mobile computer M3+, in which Arcontia has integrated a smartcard-reader for ISO 14443, type A/B standards. Since the degree of difficulty for solutions of these kinds is high and the complexity is large, the synergy for the collective experience is important in order to be able to offer highly qualitative solutions to customers worldwide.

*"We are very proud of the order from SJ. It is an exciting agreement, since SJ as a customer is very visible having more than 100,000 travellers per day who will be exposed to our equipment. The agreement is important to us and is one of the largest individual agreements we have signed.",* says Jerker Hellström, CEO and Chairman for the Handheld Group.

*"Our choice was Handheld and M3 eTicket because the product and company best suited our high demands. Since we are now implementing a new system, it has been important for us to choose a solution which lies ahead in technology",* says Ragnar Reuterstad, project leader for SJ.

*"The fact that SJ (Swedish Railways) once again has chosen our state-of-the-art readers for their electronic ticketing deployment shows that Arcontia and our partner Handheld Scandinavia are setting the bar when it comes to providing advanced smart card solutions for the public transport sector. What distinguishes this product from earlier mobile solutions is that we now have made a truly embedded e-ticketing solution for PDA's.",* remarks Magnus Stahlberg, Intl Sales & Marketing Manager, Arcontia.

## About the Handheld Group

The Handheld Group is a worldwide supplier of rugged mobile computers and PDAs. Handheld and its partners deliver complete mobility solutions to businesses in industries such as logistics, forestry, public transportation, construction, military, and security. The Handheld Group of Sweden has local offices in Finland, the Netherlands, Italy and the USA. For more information, please see [www.handheldgroup.com](http://www.handheldgroup.com)

## About SJ

Each day, close to 100,000 travellers travel with SJ's trains to about 350 destinations, from Malmö in the south to Storlien in the north. In 2006 SJ AB had a turnover of SEK 6.9 billion. 3,500 SJ employees work towards making the train-ride easy, comfortable and secure. SJ's electric trains are marked with Bra Miljöval (Good Environment Choice) – they fulfill the toughest environmental demands in the world. Frequent travellers collect benefits and points as members of SJ Prio. For more information about SJ, see [www.sj.se](http://www.sj.se)

## About Arcontia

Arcontia is one of Europe's leading suppliers of contact-free smartcards and terminals. The company develops, manufactures and markets smartcard products and services which are today used as electronic tickets within public transport and electronic passes for public authority security. The company has been in business since 1996 and has its office in Västra Frölunda. For further information about Arcontia: [www.arcontia.se](http://www.arcontia.se)

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